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## NEW TEAM MEMBER

KRYSTAL SMITH, BUSINESS DEVELOPMENT MANAGER

Krystal Smith has joined Fusion Projects and is part of our Business Development Team. Krystal will be focussing on our "Health Care" customer sector. Her skill set lies in project management and advisory services for commercial real estate. She has the ability to work with a cross section of teams in a collaborative style coupled with her analytical and excellent communications skills.

Krystal is excited about joining the Fusion Team and is looking forward to building strong relationships with her clients and potential clients.

Krystal is a results oriented business development professional. She is a dynamic, resourceful leader with a strong work ethic and thrives in a fast-paced environment.

As a Business Development Manager with Fusion she will develop our sales strategy/business plan to deliver service to the "Health Care" sector. She will be responsible for sourcing new opportunities, as well as nurturing strong relationships with key contacts in existing accounts. Krystal's style in project management is innovative. She has adopted project management best practices with specialized technical and industry knowledge to guarantee on-time, under budget project delivery.

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## OUR COMMUNITY

THE INTERNATIONAL COUNCIL OF SHOPPING CENTERS (ICSC).

A number of the Fusion Team members enjoyed time with their colleagues at the 25th Anniversary of the ICSC Conference at Whistler, British Columbia. Sledding was a high-light of our time together.